

Bonuses... two ways

We're accelerating your pathway to Premier with 2 bonuses: Stepping Stones and Milestones, for up to a total of \$2,000 in bonuses within your first 8 campaigns. Premier Level is a Representative with sales of \$5,000 to \$9,999 per year. This incentive expires once you reach the \$5,000 sales requirement for reaching Premier or at the end of your 8th campaign, whichever comes first.

1. Stepping Stone Bonuses reward you with **\$20 for every \$200 in sales you achieve within a campaign**. For example: \$600 in campaign sales = a \$60 bonus. You can earn up to a total of \$500 in Stepping Stone Bonuses.
2. Milestone Bonuses reward you with a **10% bonus for every \$1,000 in cumulative sales** during your first 8 campaigns, maxing out at a \$500 bonus for \$5,000 in sales. For example: \$1,000 in sales = a \$100 bonus; \$4,000 in sales = a \$400 bonus. You can earn up to a total of \$1,500 in Milestone Bonuses.

EXAMPLE OF WHAT YOU CAN MAKE!

SALES ACHIEVED (within your first 8 campaigns)	STEPPING STONE BONUS†	MILESTONE BONUS (cumulative bonuses shown)	COMMISSION (based on sales of beauty items)*	TOTAL (bonuses + commission)	TOTAL % OF WHAT YOU EARN (from your sales)
\$1,000	\$100	\$100	\$250	\$450	45%
\$2,000	\$200	\$300	\$500	\$1,000	50%
\$3,000	\$300	\$600	\$750	\$1,650	55%
\$4,000	\$400	\$1,000	\$1,000	\$2,400	60%
\$5,000	\$500	\$1,500	\$1,250	\$3,250	65%

All avon.com and AvonNow.com sales count towards the qualifications. Commissions are based on sales of products to customers. Success in the program can depend on time invested, skill level and other factors. Earnings potential shown is before expenses, if any. Go to AvonNow.com for all the details.

†Results may vary. The \$20 bonus is based on achieving \$200 within a campaign.

*Receive a 25% commission on beauty sales on a \$40+ order.

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